

Supported by



**INFRA OMAN**

معرض عمان للبنية الأساسية  
STRUCTURING THE FUTURE

Co-Located Events



**GCC SUPPLY CHAIN & LOGISTICS**  
EXHIBITION & CONFERENCE



**ELECTRO OMAN**  
ELECTRICITY · ENERGY · LIGHTING

**TH**  
**EDITION**

**7. 8. 9**  
**October 2019**

**Oman Convention  
& Exhibition Centre**

- BUILDING & CONSTRUCTION**
- HEAVY EQUIPMENT & TECHNOLOGY**
- INFRASTRUCTURE PROJECTS**
- POWER & RENEWABLE ENERGY**
- BUILDING MATERIALS**
- WATER & ENVIRONMENT**
- TRANSPORTATION & LOGISTICS**
- INDUSTRY & MANUFACTURING**
- FIRE SAFETY & SECURITY**

Organized by

**انيمر**  
**animr**

معارض تجارية | مؤتمرات | ورش العمل والندوات  
Exhibitions | Conferences | Workshops





**H.H. Sayyid Kamil bin Fahd bin Mahmood Al-Said**  
Assistant Secretary General for the Cabinet of  
the Deputy Prime Minister for the Council of Ministers in Oman

## WHY EXHIBIT AT INFRA OMAN

- ◆ Introduce your new products, equipment and services directly to your target clients in Oman's construction sector
- ◆ Proudly showcase your company's ongoing infrastructure projects as well as your previously completed projects
- ◆ Boost your leading position in the market by highlighting your company's capabilities in infrastructure development
- ◆ Take advantage of the major opportunities as the Sultanate pursues massive infrastructure development nationwide
- ◆ Get the edge over your competitors with this excellent platform for effectively promoting your products and services

## TOP LINE FIGURES

**243**

Number of Exhibitors

**13,300**  
sqm

Gross Exhibition Space

**145**

International Exhibitors

**23**

Respresenting Countries

**6378**

Number of Visitors

## THE SULTANATE'S MOST COMPREHENSIVE INFRASTRUCTURE EXHIBITION

Infra Oman - dubbed as one of the largest building and construction expo in the Middle East has been continuously defining the industry's development for the last 8 years. It is considered as the annual meeting place for industry leaders, suppliers and buyers in the Sultanate of Oman. Infra Oman has proved to be an ideal starting point not only for the local companies, but also for foreign entities that are more determined to be part of Oman's growing market.

The 9th five-year development plan (2016-2020) attaches a great importance to construction development by ensuring optimum utilization of resources and investment opportunities in the various governorates in the Sultanate. The private investments shall be in commodities production activities (32.6%), services activities (37%) and 29% in infrastructures. Targeted projects for private sector (on either individual or partnership basis) cover Oman railway, tourism structures within Port Sultan Qaboos, Port Khasab, South Batinah Logistics Area, some fisheries projects, Ad Dhahirah Economic Area and Shinas Port. Historically, the government succeeds in engaging private sector in vital sectors such as power and water. Thus, we expect similar achievements in the current and upcoming plans.

Infra Oman 2018 will be co-located with Electro Oman – Electricity, Energy & Lighting exhibition which is dedicated solely to energy and clearly partitioned to cover all aspects of the sector, including electricity, water, lighting and HVAC, with a special emphasis on sustainable solutions and renewable energies.

Also, co-located with Infra Oman will be the GCC Supply Chain Logistics Exhibition & Conference showcasing logistics services, shipping, maritime services and investment opportunities.

Participate in Infra Oman and showcase the difference that your company can make to the Sultanate's highly impressive infrastructure development. Book your stand today!





## BUILDING & CONSTRUCTION

- Abrasives & Adhesives
- Air Conditioning Systems
- Aluminium & Steel
- Building Materials
- Cement & Concrete Products
- Ceramics & Tiles
- Construction Tools / Supplies
- Doors, Gates & Windows
- Electrical Products
- Elevators / Escalators
- Fire Safety & Security Systems
- Flooring Materials
- Formwork & Scaffolding
- Glass & Fibreglass Products
- Hardware & Tools
- Interior Furnishings
- Interior & Design Service
- Iron, Metal & Steel Products
- Kitchen Modules / Equipment
- Lighting Fixtures / Accessories
- Marble Finished Products
- Paints & Coatings
- Plastic Products
- Rubber Products
- Stone Products & Technology
- Software Solutions
- Wood Products

## EXHIBITION PROFILE



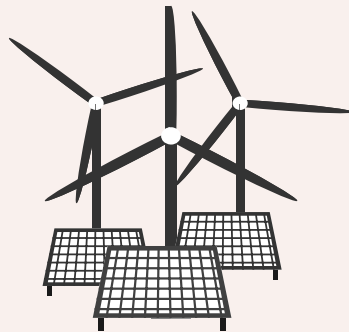
## HEAVY EQUIPMENT & TECHNOLOGY

- Construction Vehicles & Equipments
- Cranes / Tower Cranes
- Earthmoving Equipments
- Lifting Appliances & Conveyors
- Loaders / Skid Loaders
- Machines & Plants
- Mining Machines
- Tankers, Trailers and Tractors



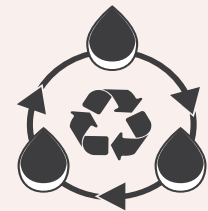
## INFRASTRUCTURE PROJECTS

- Affordable Housing
- Airport Construction / Expansion
- Architectural Services
- Asphalt Plants & Machinery
- Civil Engineering
- Coastal Management Consultants
- Commercial Development
- Contracting & Consulting
- Drilling & Dredging Companies
- Future & Green Buildings
- Hospital Design / Construction
- Hotel / Resort Projects
- Iconic Structures
- Industrial Estates / Free Zones
- Landscaping
- Luxury Residential Properties
- Manufacturing Facilities
- Marine Engineering
- Quantity Surveyor
- Sports Facilities
- Tourism Projects
- Urban & City Planners



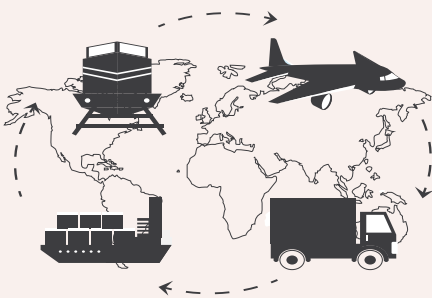
## POWER & RENEWABLE ENERGY

- Bio Fuels
- Cables & Cable Accessories
- Generators
- Geothermal
- High Voltage Equipments
- Hydro Power
- Industrial & Power Automation
- Power Plant & Switchgear Equipments
- Renewable Energy Systems
- Smart Energy Technology
- Solar Panels & Technologies
- Transformers
- Transmission Equipment
- Voltage Regulators
- Valves & Control Systems
- Wires & Cables



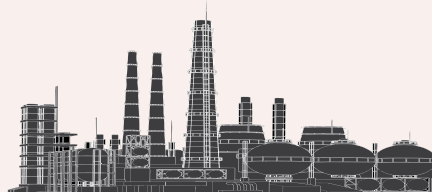
## WATER & ENVIRONMENT

- Desalination Equipment
- Fountains & Pools
- Hazardous Waste Clean-Up
- Pipes & Plumbing
- Pollution Control Equipment
- Pollution Control Systems
- Purification / Filtration Systems
- Recycling Technologies
- Solid Waste Management
- Trash Collection
- Wastewater Treatment Systems
- Water Filtration & Purification Systems
- Water Pumps & Filters
- Wind Turbines



## TRANSPORTATION & LOGISTICS

- Airport Construction Services
- Airport Equipment & Security Systems
- Bridges & Tunnelling \• Cargo Loading Equipment
- Designing / Engineering Services
- Fare & Toll Systems
- Highway Construction
- Ports Authority Operators & Suppliers
- Port Builders & Contractors
- Port Equipment Suppliers
- Public Transport Systems
- Railway Plans & Programs
- Road Construction Machinery
- Road Signs
- Ship Building & Repair
- Transport Management
- Traffic Management Systems
- Trains & Railways Systems
- Warehousing & Storage



## INDUSTRY & MANUFACTURING

- Artificial Lift Systems
- Data Storage Systems
- EOR Technologies
- Industrial Machinery
- Manufacturing Equipment
- Oil & Gas Equipment
- Petrochemical Plants
- Production Technologies



## FIRE SAFETY

- Fire Alarm Systems
- Gaseous Suppression Systems
- Kitchen Hood Systems
- Gas Detection Equipments
- Fire Fighting Equipments
- Fire Suppression Systems
- Fire Trucks
- Vehicle Fire Protection
- Marine Fire Protection
- Water Leakage Detection
- Voice Evacuation and PAVA Systems

## Event Details



Exhibitors are negotiating or already signed deals during Infra Oman 2018



Exhibitors had a good experience at Infra Oman 2018



Satisfied with Infra Oman 2018



Will participate or recommend Infra Oman 2019

## Reasons for Attending Infra Oman

90%



Network with decision-makers

82%



Place order

67%



Gather production information

69%



Apply for agency

73%



Learn about new technologies

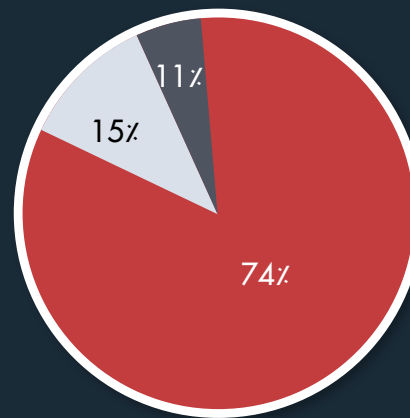
## Visitor Details

Number of Visitors

7469

Number of Countries

12



OMAN

GCC

INTERNATIONAL

## Survey Result for Visitors

87%

Infra Oman 2018 Visitors achieved their goals

82%

Visitors Satisfied with Infra Oman 2018

93%

Participate or recommend Infra Oman 2019

## Top Line Figures

Number of Show Editions	8
Gross Exhibition Space	13,400sqm
Number of Exhibitors	243
International Exhibitors	145
Respresenting Countries	23

## Country Pavilions



Austria



Belgium



Iran



India



Italy



Qatar



Turkey



Kingdom of Saudi Arabia



United Kingdom

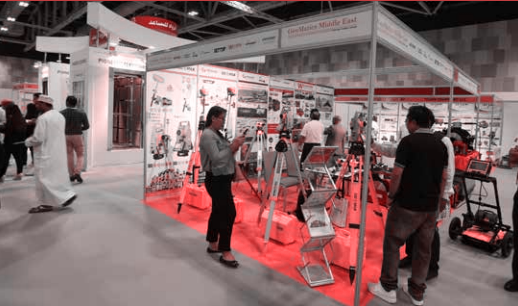


United Arab Emirates



USA









# ELECTRO OMAN

**ELECTRICITY • ENERGY • LIGHTING**

**Electro Oman – Oman’s leading exhibition in Power, Electricity and Lighting** is dedicated solely to energy and clearly partitioned to cover all aspects of the sector, including electricity, water, lighting and HVAC, with a special emphasis on sustainable solutions and renewable energies. Capitalizing on its huge appeal among experts, business people and the general public, Electro Oman will draw a large number of decision-makers and professionals in the field, including government representatives, investors and buyers both from the region and neighboring countries.

The expo aims to create a platform for gathering investors, decision makers, representatives of ministries and municipal authorities, as well as business leaders in renewable energy, energy efficiency and environmental sectors.

The 9th Five-Year Plan for the Sultanate, which is the last of the series of 5-Year Plans for the Vision 2020, reflects prudent and realistic goals. Many items have been revised when compared with actual averages observed over 2011-2015. The aim is to cut non-core expenditure in favor of additional attention towards investment spending on selected key programs and projects. Private sector role is the backbone of the plan and the government have already been engaged in supporting this view through either the public private partnerships (PPPs) or providing additional facilities.

Historically, the government succeeds in engaging private sector in vital sectors such as power and water. Thus, we expect similar achievements in the current and upcoming plans.

## POWER AND ELECTRICITY

Automation , Control Equipment and Systems  
Cables, Wiring, Batteries, UPS, Fuses, Junction Boxes  
Capacitors, Compressors, Conductors, Connectors  
Diagnostic Equipment  
Distribution Networks  
Electrical Engineering  
Electrical & Transmission Supplies & Components  
EV charging and battery charging devices  
Gen Sets – Gas, Diesel, Bio-Fuel,  
High Voltage Transmission  
Industrial Electronics

Meters and Metering Devices  
Monitoring Control  
Photovoltaic Solar Energy  
Power Generation Equipment/Generators  
Power Transmission  
Power System Automation  
Power Plant Equipment and Stations  
Power Distribution Systems, Plugs and Sockets  
Semiconductor, Sensors & Microsystems  
Switches/Switchboards/Switchgear  
Transformers & Gas Turbines



## ENERGY

Bio Energy  
Building structure and energy saving systems  
Clean Energy Technologies  
Energy Conservation Products and Technologies  
Energy Efficiency, Management, Recovery, Storage  
Environmental Engineering  
Environment-Friendly Products  
SMART Technologies  
Environment Protection  
Geothermal Energy

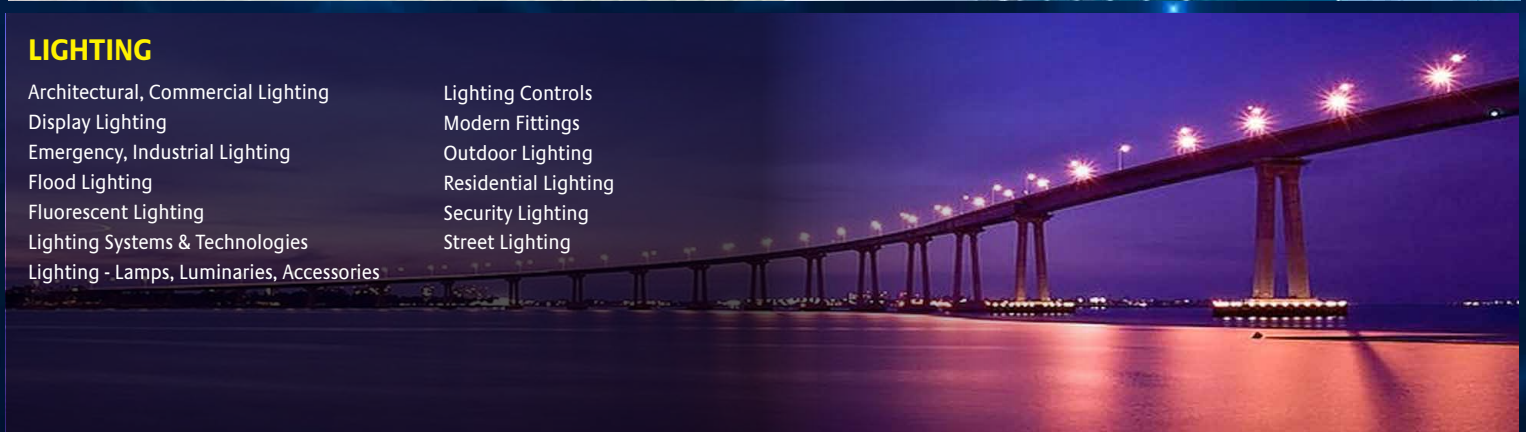
Green building materials  
Hydro Energy  
HVAC, power and energy saving  
Lighting Management  
Self-sustained Commercial & Industrial Energy Solutions  
Sustainable Development  
Solar & Wind Energy  
Waste to Energy Solutions  
Water supply and drainage energy saving systems  
Water management, efficiency and recycling



## LIGHTING

Architectural, Commercial Lighting  
Display Lighting  
Emergency, Industrial Lighting  
Flood Lighting  
Fluorescent Lighting  
Lighting Systems & Technologies  
Lighting - Lamps, Luminaries, Accessories

Lighting Controls  
Modern Fittings  
Outdoor Lighting  
Residential Lighting  
Security Lighting  
Street Lighting







# GCC SUPPLY CHAIN & LOGISTICS EXHIBITION & CONFERENCE



The logistics sector plays a vital role in Oman's modern and ambitious economy and is key to increasing inward investment, non-oil exports and the nation's competitiveness.

Logistics isn't only an important sector in its own right but also a critical enabler for businesses of all sizes operating across the sultanate - from the gypsum quarry in Thumrait, hypermarkets in Seeb, battery manufacturer on Rusayl Industrial Estate, the pelletizing plant in Sohar to the plastics exporter on Salalah Free Zone. A well-oiled logistics sector provides Omani businesses and manufacturers with ways to increase efficiency, go greener and drive profits.

Earning revenues of US\$7.87bn in 2013 that are forecast to reach US\$12.02bn in 2017, Oman's logistics sector is already competitive, contributing 4.9% to the sultanate's GDP in 2015. The industry is led by multinationals offering a comprehensive range of sophisticated logistics services, down to smaller national freight forwarders offering the simple storage and shipping of merchandise.

Oman's logistics industry is expected to grow at a CAGR of 7% between 2015 and 2020. The key drivers for economic growth are the infrastructure investments in ports, free zones, industrial estates, roads, airports and rail network, economic diversification efforts and trade with GCC states, Asia and Sub-Saharan Africa.

## Oman ranked 43rd in 2018 Logistics Performance Index.

### KEY TRENDS DRIVING OMAN'S LOGISTIC SECTOR

OMAN'S LOCATION ON 2 MAJOR INTERNATIONAL SHIPPING ROUTES WHICH ARE WITHIN TWO WEEKS OF SOME OF THE WORLD'S MAJOR PORTS.

INVESTMENT IN INFRASTRUCTURE AND TECHNOLOGY TO UPGRADE PORTS AND FREE ZONES IN SOHAR, SALALAH, DUQM AND AL MAZUNAH.

DIRECT TRADE ROUTES TO GCC, INDIA, AFRICA

DEEP-WATER PORTS IN SALALAH, DUQM AND SOHAR.

OMAN PLANS TO SPEND OMR 2 BILLION TO FINISH INFRASTRUCTURE WORK IN THE DUQM FREE ZONE BY 2020. IT WILL INCLUDE A PORT, AIRPORT, AN OIL REFINERY & OTHER FACILITIES.

STRATEGICALLY LOCATED FREE ZONES IN SOHAR, DUQM, SALALAH AND AL MAZUNAH.

CONSTRUCTION OF A NATIONAL RAILWAY NETWORK AND ITS CONNECTION TO THE GCC RAIL NETWORK, IMPROVING EFFICIENCY AND REDUCING LOGISTICS COSTS.

COMPLETING 49 ROAD PROJECTS AT A COST OF US\$5.4 BILLION COVERING 1,650 KILOMETRES.

FOR OMAN'S PORTS THE LOGISTICS OPPORTUNITY IS THERE FOR THE TAKING. MINISTRY OF TRANSPORT & COMMUNICATIONS COMMISSIONED RESEARCH ON CONSOLIDATION IN THE CONTAINER SHIPPING INDUSTRY ESTIMATES THAT ON A BENCHMARK VOYAGE DIRECT FROM SINGAPORE TO SUEZ, A WEEKLY CALL AT SALALAH FOR AN ULTRA-LARGE CONTAINER VESSEL WOULD REPRESENT AN ANNUAL COST OF US\$4.47M, AT DUQM US\$8.69M AND AT SOHAR US\$17.09M.

### GOVERNMENT SPENDING PLAN

OMAN WILL SPEND OVER US\$50BN IN INFRASTRUCTURE PROJECTS OVER THE NEXT 15 YEARS, US\$20BN OF WHICH IS EARMARKED FOR THE TRANSPORT SECTOR. THIS SIZEABLE INVESTMENT IN INFRASTRUCTURE OFFERS WIDESPREAD AND ATTRACTIVE OPPORTUNITIES FOR LOGISTICS PROVIDERS, PARTICULARLY THOSE WITH A SIGNIFICANT PRESENCE IN THE GLOBAL FREIGHT FORWARDING BUSINESS. INVESTMENT IN INFRASTRUCTURE IS ALSO EXPECTED TO CREATE 80,000 JOBS IN LOGISTICS BY 2020, RISING TO 300,000 BY 2040

## Participation Cost

### SHELL SCHEME STAND - US\$ 365 / RO 140 PER SQM

Minimum 9 sqm, i.e. 3x3m, Wooden Wall panels, 1 table, 2 chairs, carpet, English fascia board (max. 20 letters), 2 spotlights (100 watts each), 1 double socket (240 volts, 13amps, single phase, 200 watts max use)



### SPACE ONLY - US\$ 315 / RO 120 PER SQM

Minimum 18 sqm area. Space only will be marked area inside the venue to design & construct your own stall. Approval of stall design from organizer is a must.



### OUTSIDE SPACE ONLY US\$ 185 / RO 70

Minimum 36 sqm .Outside space only is marked area at the entrance, outside the venue.



## About Sultanate of Oman



Sultanate of Oman is the third largest country in the Arabian Peninsula. Oman lies at the crossroads of two important waters – the Arabian Sea and Indian Ocean – through which a sizable chunk of global shipping and trade passes. Suitably leveraged, Oman's strategic geographical location offers comparative advantages to industries and investors targeting markets in the GCC, Asia and East Africa. The country has been experiencing rapid progress over the past 47 years under the visionary leadership of His Majesty Sultan Qaboos bin Said. Lonely Planet have written a travel guide, and listed Oman as the 8th country you should visit in 2017!

## Oman Convention & Exhibition Centre (OCEC)

OCEC is set to become an iconic landmark for Muscat and the Sultanate of Oman. Surrounded by nature it overlooks a wadi which is a haven for Oman's exotic bird life. The Centre is conveniently located only 10 minutes from the new Muscat International Airport. Located in its own precinct, this world-class facility is perfectly suited to host international, regional and national conventions, exhibitions and business events. Amongst its features is a tiered auditorium seating 3,200 people and more than 22,000 square meters of column-free exhibition space. For more information, visit [www.omanconvention.com](http://www.omanconvention.com)



## The Organizer

Al Nimr Expo organizes some of Oman's top international trade exhibitions and conferences that provide unparalleled networking and business opportunities for companies looking to excel and grow within the Sultanate. Founded nearly a decade ago, we have established ourselves as a market leader and one of Oman's most innovative and respected trade event organizers of the exhibition industry.

Our portfolio of award winning exhibitions and conferences span across key industry sectors such as Construction & Building, Engineering, Machinery, Interior Décor, Design, Furniture, Communications, Education and Agriculture & Fisheries. With years of experience and a deep understanding of each industry's trends and evolution within the Sultanate, we are committed to operational excellence and delivering and highly relevant events for all our participants. Each event attracts top decision makers and thought-leaders from all over the Middle East, as well as a high level of overseas exhibitors, accounting for almost 75 per cent of the exhibition space.

Apart from conducting quality and high profile B2B trade fairs, country specific shows, corporate events, conferences, events management and festivals, also provides a complete marketing tool and exhibition solutions to our valued exhibitors.

For more information about Al Nimr Expo, please visit [www.alnimrexpo.com](http://www.alnimrexpo.com)

For stand reservations or for details on sponsorship opportunities and other information on Infra Oman, please contact:

**+968 9909 6096 | [infra@alnimrexpo.com](mailto:infra@alnimrexpo.com) | [www.infraoman.com](http://www.infraoman.com)**

Organized by



**Al Nimr International Exhibition Organizers**  
PO Box 71, PC 117, Wadi Kabir, Sultanate of Oman  
Tel.: 24700656 00968, Fax: 24799737 00968

Member of

